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NOMAD



NO BOUNDARIES™

NOMAD  
PUMPS • PARTS • PASSION

January 3, 2019

TO: DISTRIBUTORS, COLLEAGUES & FRIENDS

RE: YEAR-END LETTER, GO FORWARD PLAN

Greetings from California. TEAM JDA wishes you a very happy and prosperous 2019. We thank each and every one of our NOMADS worldwide for once again giving us the opportunity to reach **DOUBLE -DIGIT** growth year-over-year in 2018. Your continued product devotion is much appreciated.

The year 2018 brought forth **HUNDREDS** of new after-market diaphragm pump parts, solidifying our global leadership position in this space. 2019 will bring new product development and new ways for you to **CAPTURE MARKET SHARE**.

Our pricing strategy remains focused on the opportunity for you to secure better-than-average profits, while quoting your customer base with very competitive prices when compared to OEM and other after-market parts providers.

Our **DESERT GROUP** meeting ( Aruba, 4/2018) was a shining success, one which will no doubt lead to an even better event in Las Vegas in May 2019. The top 15 NOMADS in sales invoiced will participate and once again work hard, play hard.....and place **NAPKIN ORDERS**.

We stand ready to serve as you gear up and focus on **GROWTH & PROFITS IN THE NEW YEAR**.

**ONWARD ALL NOMADS**